U.S. General Services Administration

WITS 3

Background

- A Cornerstone in the Nationwide Local Service Program
- Largest Metropolitan Area Acquisition (MAA)
- Provides services to all Federal agencies throughout the National Capital Region (NCR)
- Supports COOP locations and other communities of interest
- Partnership between GSA and DTS-W
  - Participated in the WITS2001 Acquisition
  - Joined the WITS Program in 2001
  - Initial savings of $23 Million

Program Objectives

- To be aligned with the overall Telecommunications Strategy developed by GSA.
- To ensure that DoD and other existing customers throughout the Washington Metropolitan Area will continue to enjoy the same level of services that they enjoy today.
- To serve as a stable platform for the NCR Federal user community planning to transition to Networx, and as an alternate vehicle for procuring local network services within the Washington Metropolitan Area.

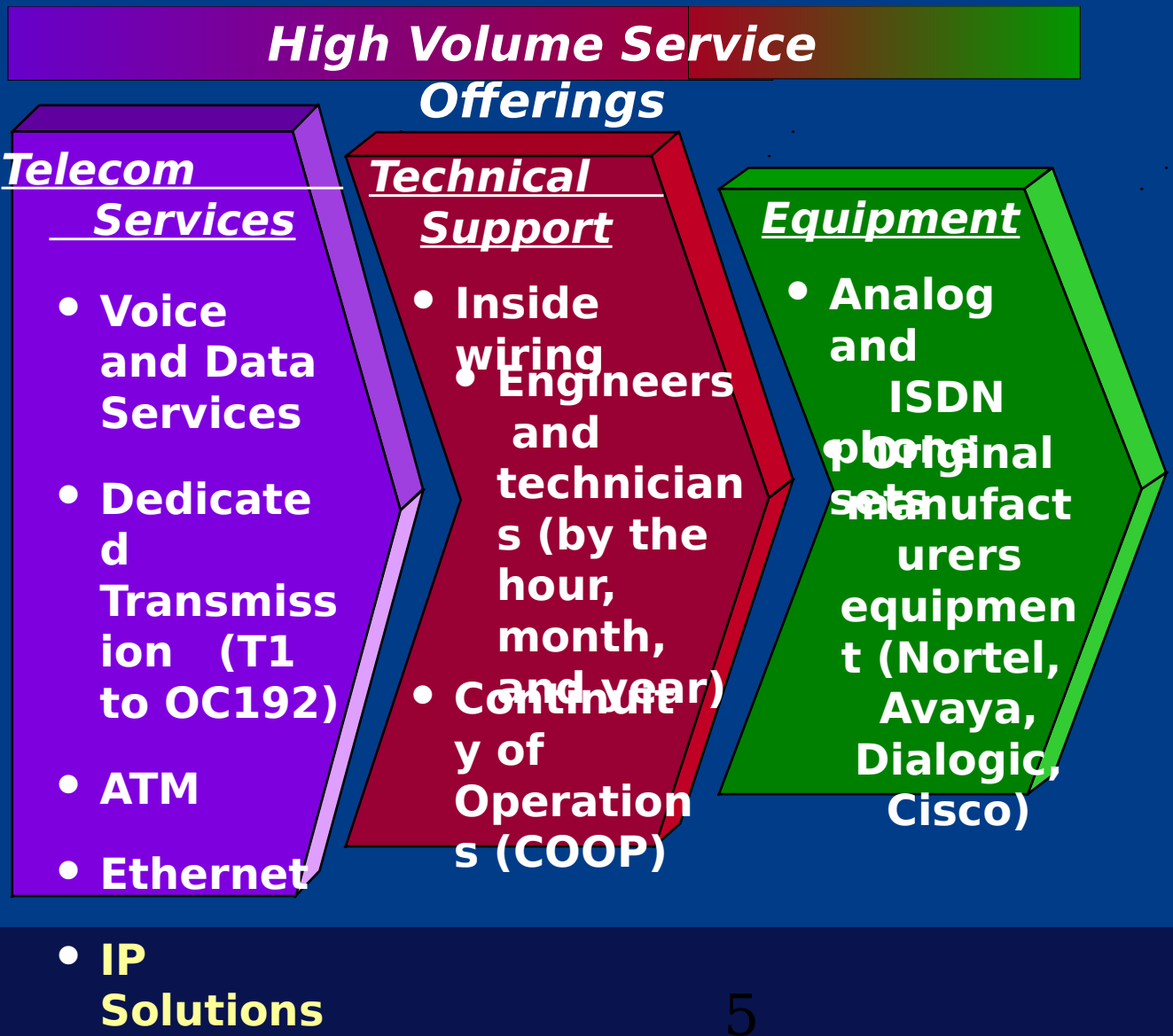
WITS Program Attributes

- **WITS2001**
  - Single Vendor
  - Direct Order / Direct Billed Capability
  - CLIN Driven
  - Primarily Legacy Switched Services Based (TDM)
  - Access to FTS2001/DSN
- **WITS 3**
  - Multiple Vendors
  - Direct Order / Direct Billed Capability
  - CLIN Driven
  - Legacy Switched Services (TDM) and IP Based
  - Access to FTS2001/Networx/DSN
  - Will support the migration to Networx

WITS Services

Provides full array of

- Telecommunications services
- Technical support
- Equipment


High Volume Service Offerings
Telecom Services
• Voice and Data Services
• Dedicated Transmission (T1 to OC192)
• ATM
• Ethernet
• IP Solutions
Technical Support
• Inside wiring
• Engineers and technicians (by the hour, month, and year)
• Continuity of Operations (COOP)
Equipment
• Analog and ISDN phone sets
• Original manufacturers equipment (Nortel, Avaya, Dialogic, Cisco)

WITS2001: DoD Current Services

- **Voice**
  - Analog
  - ISDN
  - Pentagon and Fort Belvoir Services
- **Data**
  - Digital Termination Systems (DTS)
  - Transparent LAN Service (TLS)
- **Access**
  - Switched Access to FTS2001
  - Direct Access to FTS2001
  - DSN Access
  - Internet Access
- **Other Services**
  - Security
  - Ordering / Billing
  - Training
  - Professional Services

WITS 3 Acquisition Approach

- Federal Acquisition Regulations (FAR) Part 15 negotiated contracts
- Multiple awards – depending on quality of offers
- Best value source selection process
- Indefinite delivery indefinite quantity (IDIQ), firm fixed price
- Four-year base with four one-year options
- Minimum revenue guarantees

Refined Acquisition Strategy

- Voice services are mandatory
  - Functionally specified and not restricted to traditional circuit switched technologies
  - Offerors will be required, at a minimum, to provide service in areas they support commercially
- Data services are optional … but functionally specified if bid
- Maintain existing geographic scope of WITS2001

WITS 3: DoD Continuity of Service

- **Voice**
  - Analog
  - ISDN
  - Pentagon and Fort Belvoir Services
  - VoIP
- **Data**
  - Digital Termination Systems (DTS)
  - Transparent LAN Service (TLS)
  - IPVN (IPv4 and IPv6)
- **Access**
  - FTS2001
  - Networx
  - Internet
  - DSN
- **Other**
  - Security
  - Ordering / Billing
  - Training
  - Professional Services

Upcoming Schedule

- Release Final RFP – Summer 2006
- Receive Proposals – Fall 2006
- Anticipated Awards – Summer 2007
- Transition Periods – Fall 2007 / Winter 2008

- WITS2001 Contract Expires January 2008
  - H Clauses for Continuity of Services available for 12 - 24 months in support of transition activities

In Closing

- DOD is a valued customer of the Nationwide Local Services Program
- DTS-W's participation in the development and evaluation of WITS acquisition requirements (both past and present) has been important for our collective success
- We look forward to continuing this strong relationship

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